



2249 Yonge Street, Toronto 7  
Phone 487-1144

## The Importers' Bulletin

### APPARENTLY IT CAN HAPPEN HERE

In the Importers' Bulletin of June 5th 1963 there appeared a tongue-in-the-cheek article entitled "It Couldn't Happen Here Or Could It?" This article was by our roving reporter in the land of make believe, where one of the provincial governments of that country had launched a merchandise crusade. This article showed that a similar crusade was being launched by the municipal government of the capital of this make believe province, and that finally the residents of the main street of the city were launching their own merchandise crusade. This was in fact inciting the residents of this street to buy only those articles that are made by anyone working on this particular street.

An article entitled "Our Vicious Provincial Tariffs May Cripple Industrial Machine" which appeared in the October 5th issue of the Financial Post gives us strong reason for thinking now that there wasn't so much make believe, and that this sort of ridiculous situation can exist.

The article shows that for instance in the Province of Quebec government buyers will pay up to 12 per cent more for Quebec produced goods, so as to give the business to a local manufacturer. The premium may rise to as much as 15 per cent if the goods are of foreign origin. Additionally some companies in Quebec will only buy products that are manufactured in that province. Apparently other provinces are also prepared to give preferences to local manufacturers.

This should be a danger warning to provincial governments who use taxpayers money in order to influence consumers to buy local products. If this idea of buying local products irrespective of price and quality is allowed to go unchecked then we are building up for ourselves a great many economic problems which can only end up in an impoverished standard of living and a high rate of unemployment.

If this philosophy of "local buying and never mind the cost" is allowed to go unchecked then manufacturers would be obliged to set up plants in all the Canadian provinces in order to be able to sell their products. This balkanization

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APPARENTLY IT CAN HAPPEN HERE

Cont'd.

of industry would in fact be fatal to our long term chances for economic growth. The present era of automation and technological progress demands very high capital investments. It is only possible to pay off such large investments by means of very big production runs. We will not have these large scale production runs if a manufacturing company has to set up plants in every Canadian province.

In addition the inflationary aspects of a program of local preference buying irrespective of costs would be dreadful. We are in an era of increasing competition, and to deliberately saddle ourselves with higher costs would mean that we would be pricing ourselves out of international markets.

Some four decades ago someone suggested that there should be a return to "normalcy". We think that there should be a return to business "normalcy". There is no effective substitute for sound business practices.

ASSOCIATION TELEGRAM TO MINISTER OF LABOUR  
RE LONGSHOREMEN'S STRIKE

The following is the text of the telegram that was sent by the Association to the Honourable A.J. MacEachen, Minister of Labour on 9th October, 1963:

"LONGSHOREMEN'S STRIKE BADLY HURTING CANADA'S IMPORT TRADE STOP  
CANADIAN IMPORTERS ASSOCIATION REALIZES GOVERNMENT IS PRESSING FOR  
SETTLEMENT BUT DEPLORES LITTLE APPARENT ACTION UNTIL NOW DESPITE  
FACT NEGOTIATIONS COMMENCED LAST MARCH STOP URGE ACTION FOR QUICK  
SETTLEMENT."

The following is the text of the telegram that was received from the Honourable A.J. MacEachen on 10th October 1963:

"RETEL NINTH EVERYTHING POSSIBLE AT PRESENT TIME IS BEING DONE TO  
SETTLE DISPUTE BETWEEN ILA AND SHIPPING FEDERATION OF CANADA AND I  
AM HOPEFUL THAT JUDGE LIPPE WILL BE SUCCESSFUL SOON."

(Association Note: The dispute was settled this last weekend.)

NEW MEMBERS

Elder Electronics  
(Industrial electronic  
equipment)

Burlington, Ont. Rep: Mr. J.B. Elder

Radley Cotton Mills (1963)  
Limited  
(Cotton piece goods)

Toronto, Ont. Rep: Mr. B. Radley



Oct. 16/63

THE IMPORTERS' BULLETIN.

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TRADE  
ANNOUNCEMENT OF AGREEMENT BETWEEN  
CANADA AND BULGARIA

The following is taken from the official report of the House of Commons Debates of Tuesday 8th October 1963:

"Hon. Mitchell Sharp (Minister of Trade and Commerce): Mr. Speaker, I am pleased to announce that on behalf of the government of Canada I have just signed a three year trade agreement between Canada and the People's Republic of Bulgaria. ...

... The agreement provides for an exchange of most favoured nation treatment between our two countries, ...

The agreement provides for consultation between representatives of the two governments respecting implementation of the agreement, should this be required. In addition, it has been agreed that trade offices may be opened both in Canada and Bulgaria for the purposes of market exploration and trade promotion.  
... "

"MADE IN CANADA" RULINGS

File 86550 GR 127A/9

Pursuant to the provisions of the Customs Tariff, Two-Roll CRACKER MILLS, as used in the processing of rubber, are being transferred from the category of a class or kind not made in Canada to that of a class or kind made in Canada, effective 8th November 1963.

Memorandum D51-14-1

New ruling

File 86550 GA 23/2

Pursuant to the provisions of the Customs Tariff, the undermentioned are being transferred from the category of a kind not made in Canada to that of a kind made in Canada, effective 8th November 1963.

Ammonium Lauryl Ether Sulphate  
Ammonium Lauryl Sulphate  
Cetyl Sulphate  
Sodium Lauryl Ether Sulphate  
Stearyl Sulphate  
Triethanolamine Lauryl Sulphate

Memorandum D51-33-2



TRADE ENQUIRIES.
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Artware	Bra - 3858	Raw nutria pelts, Fur broker requested	
Basketware, mats, etc.	Kor - 3886		USA - 3879
Bicycles, motorcycles	Ar - 3883	Rattan, reeds, Polo canes	Sin - 3876
Broadloom, carpets, rugs	GeW - 3884	Rubber	Ni - 3873
Cable cranes with swing masts	Lie - 3875	Souvenirs	Bra - 3858
Ceramics, artistic	It - 3861/10	Sports Goods	Pa - 3887
Chemicals for sensitive papers	Ja - 3885	Steel files	In - 3868
Christmas decorations	Ja - 3877	Textiles:	
Clocks, boule style	It - 3861/15	cotton	HK - 3859
Copper articles, ashtrays, etc.	It - 3861/12	outer knitwear	It - 3861/1/3/4
Cutlery: shears, scissors	It - 3861/16	Schiffli embroideries, representative requested	USA - 3871
hunting, pocket knives	Ja - 3870	silk scarves, high quality	It - 3861/2/3
Electronic products	USA - 3880	Tools: machine tools for the metal industry	It - 3861/6
Fibre-glass tanks	Ma - 3866	Toys: plastic	It - 3861/11
Fishing equipment	Ja - 3874	Valves	Ar - 3865
Foodstuff: spices, etc.	Ni - 3873		
Footwear: in general	It - 3861/1		
wooden clogs for beachwear	It - 3861/5		
Furniture: steel, wood	It - 3861/7		
marble coffee tables	It - 3861/14		
Handbags: leather, leather cloth and straw	It - 3861/5		
Handicrafts	Bra - 3858	Ar - Argentina	
Hats: wool knitted, imitation leather	It - 3861/4	Bra- Brazil	
Hides & skins	Ni - 3873	Den- Denmark	
Housewares: wooden salad sets, etc.	Den - 3881	GeW- Germany West	
	Pa - 3872	HK - Hong Kong	
Ivory goods	It - 3861/9	Ho - Holland	
Jewellery: cameos, corals, etc.	Ar - 3882	In - India	
Leather, tanned for gloves	Kor - 3864	It - Italy	
Loofah products	Ho - 3867	Ja - Japan	
Machinery: bakery machines	Swi - 3869	Kor- Korea	
Machine saw blades	It - 3861/13	Lie- Liechtenstein	
Magnetic tape recorders	It - 3861/8	Ma - Malaya	
Marble	Swi - 3878	Ni - Nigeria	
Pharmaceuticals: in general	GeW - 3862	Pa - Pakistan	
therapeutical specialities	USA - 3860	Swi- Switzerland	
Plastic goods: housewares		Sin- Singapore	
Radios, record players, TV sets	Kor-3863	USA- United States of America	

The Association acts as a clearing house for information and assumes no responsibility for the reliability of the foreign firm.

Members interested in the above trade enquiries should write or phone the Association office giving serial number of enquiry ..... The Association is at all times prepared to assist members with their import problems.

.....





2249 Yonge Street, Toronto 7  
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## *The Importers' Bulletin*

*[Handwritten signature]*

The Officers and the staff of the Canadian Importers Association would like to wish you a MERRY CHRISTMAS and a HAPPY NEW YEAR.

### ASSOCIATION REVIEW AND FORECAST 1963 to 1964

The import trade of Canada is faced with a very different situation at the close of the year 1963 than at the beginning. At the start of the year the import trade was suffering from the continuation of the temporary import surcharges that had been imposed by Order in Council, by the Government in June 1962. The Association had continued to urge the Government to remove the surcharges at the very earliest opportunity. Finally, on April 1st the surcharges were removed.

Two events in particular in the last year had the greatest impact on international trade. They were, firstly, the breakdown of the negotiations between the United Kingdom and the Common Market countries regarding the former's possible acceptance as a member of the Common Market. The second important event was the agreement of the members of G.A.T.T. at the Ministerial Meeting held in Geneva in mid-May to hold a negotiating conference in the Summer of 1964. The G.A.T.T. Ministers showed a genius for compromise in agreeing that there should be across the board tariff reductions, which would be in line with the United States Trade Expansion Act of 1962, and by accepting the views of the Common Market countries who wanted tariff disparities to be taken into account. In addition, it also allowed for countries such as Canada that either have a lower than average tariff structure, or who mostly export agricultural or primary products, and who therefore, would rather offer in return for across the board tariff cuts from other countries, trade concessions of equal value.

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ASSOCIATION REVIEW AND FORECAST  
1963 to 1964

Cont'd.

It is important to note that Canada is likely to have for the third year in a row, a favourable balance of merchandise trade. In fact if we try to forecast what is going to happen in 1964, there is every probability that Canada will again have a favourable balance of merchandise trade.

It would seem that the most important event that will take place this coming year, as far as Canada is concerned, is the G.A.T.T. negotiating conference which will likely take place in Geneva towards the end of the Summer. Because of our relatively small population it is imperative for a country such as ours to obtain the economic growth necessary for providing greater employment and prosperity, by seeking to substantially increase our exports. In order to obtain entry into the markets of the world for Canadian goods under optimum conditions, it is necessary for us to reduce the tariff barriers that may prevent Canadian goods from being sold in those markets. It is for this reason that it is of the utmost importance that Canada plays its full role, as the Government have indicated it will, in giving equivalent concessions to its G.A.T.T. partners in order to obtain the best possible deal for Canadian exporters. This will depend on more than the negotiating skill of those who represent Canada. It will in the final analysis depend upon a broad measure of public acceptance that in the long term interest of the Canadian economy it is necessary so that trade can be conducted on a multi-lateral non-discriminatory manner for tariffs and trade barriers to be considerably reduced. If we fail the fault will not lie in our stars, but in ourselves, that we have failed to take advantage of the many many benefits to be gained by eliminating the barriers that prevent the flow of international trade.

TRADE MARKS ACT

"TIP TOP" and "REMA" TIRE REPAIR MATERIAL

In accordance with a judgment rendered in the Exchequer Court of Canada on 24th September 1963, pursuant to section 51 of the Trade Marks Act, the importation of repairing material, repair sleeves, collars and patches all for use on pneumatic tires, bearing the trade mark "TIP TOP", and chemical vulcanizing material for use on conveyor belts, tires and tubes, bearing the trade mark "REMA" is prohibited under tariff item 1209(b) except by Remaco Limited, Toronto, Ontario.

The aforementioned articles may be imported, for other than commercial purposes, by individuals as personal effects or baggage (e.g. under item 703b or 703c) or as personal gifts, without reference to this prohibition.

(Memorandum D30-2 10/V/63 is superseded)

Memorandum D30-2



"MADE IN CANADA" RULINGS

BOOKS

The Department has been examining the class or kind status of certain books, e.g. university and school textbooks, novels, works of fiction, biographies and those dealing with history, science, philosophy, religion, the fine arts and travel and books which fall within these general categories and are not designed to advertise or promote the sale of goods or services. In connection with these types of books, it is proposed to regard as of a class or kind made or produced in Canada, those titles which are actually printed in this country. This will not affect the tariff classification but will assist the Department in determining those books which are subject to special duty when the selling price to the purchaser in Canada is less than the fair market value in the country of export or the value for duty as established under the provisions of the Customs Act.

The Department will rely on information furnished by the publishers and printers of books. Publishers and printers are therefore invited to furnish the Department with the titles and names of authors of the above-mentioned types of books of Canadian production which

- (i) are being currently printed by them,
- (ii) have been printed by them and are available for sale, and
- (iii) new titles as they are printed by them in the future.

Any rulings which are at variance with the above are hereby cancelled and superseded.

The above-noted procedure will become effective 10th January 1964.

Memorandum D51-37

New ruling

File 86550 GR 127A-8

Pursuant to the provisions of the Customs Tariff, Two-Roll LABORATORY MILLS, as used in the processing of rubber, are being transferred from the category of a class or kind not made in Canada to that of a class or kind made in Canada, effective 13th January 1964.

Memorandum D51-14-1

TARIFF BOARD HEARINGS

Monday, February 3, 1964 at 10:00 a.m.

Appeal No. 718 - from the decision that the Tee Turners are dutiable under tariff item 446a. Appellant contends that the Tee Turners should be classified under tariff item 427a.

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## TARIFF BOARD HEARINGS

Cont'd.

Wednesday, February 5, 1964 at 10:00 a.m.

Appeal No. 722 - from the decision that the Vibratory Compactor, Model CK10, is dutiable under tariff item 422. Appellant contends that the Vibratory Compactor should be classified under tariff item 427a.

Appeal No. 723 - from the decision that the dry cleaning machines are dutiable under tariff item 427(1). Appellant contends that these machines should be classified under tariff item 427a.

Monday, February 10, 1964 at 10:00 a.m.

Appeal No. 712 - from the decision re-appraising the value for duty of rayon braids.

Appeal No. 724 - from the decision that printed matter (notice of meetings, collective agreements and circulars) produced by the appellant is subject to sales tax under the Excise Tax Act.

Wednesday, February 12, 1964 at 10:00 a.m.

Appeal No. 727 - from the decision that a pulpwood load aligner is subject to sales tax under the Excise Tax Act.

Monday, February 17, 1964 at 10:00 a.m.

Appeal No. 729 - from the decision re-appraising the values for duty of viscose rayon staple fibre.

Appeal No. 730 - from the decisions that the ash trays, "Hole in One Trophies" are dutiable under tariff item 711. Appellant contends that the articles should be classified under tariff item 692.

Wednesday, February 19, 1964 at 10:00 a.m.

Appeal No. 731 - from the decision that the concrete mixers, transit type, are dutiable under tariff item 427(1). Appellant contends that the mixers should be classified under tariff item 422a.

Appeal No. 733 - from the decision that the No. 70 Acorn Deluxe Comfort Barn Stalls are dutiable under tariff item 446a. Appellant contends that the stalls should be classified under tariff item 409f.

NEXT BULLETIN JANUARY 2ND 1964

There will be no Bulletin published Christmas week unless there is something of particular importance to announce to Association members. The next Bulletin will be published on January 2nd 1964.

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## *The Importers' Bulletin*

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### A WORD TO THE WISE

The harmful effects of a Provincial Government's use of taxpayers money to attack the import trade extend well beyond the provincial boundaries. In fact the repercussions from such a campaign are not only national but international in character. It is for this reason that the Canadian Importers Association as a national organization having members in every Province is vitally concerned about the Ontario Trade Crusade.

The Ontario Government is fortunate in having in Mr. Randall a man of stature and wide business experience take over as Minister of Economics and Development. This is the department of government that is, of course, responsible for the Ontario Trade Crusade. We are hopeful that Mr. Randall as a former President of General Steelwares recognizes the enormous importance of promoting and maintaining good customer relations. Consequently he will not want to continue with the present advertising program of the Crusade aimed at giving the Canadian consumer a bad opinion as to the value of buying imported goods because of course this anti-import propaganda does not build good customer relations with the countries that buy Canadian goods.

On December 4th a 16-page advertising supplement was devoted entirely to the Crusade. On page 2 of this advertising supplement Mr. Randall is quoted as saying "Nobody is saying 'Buy Canadian no matter what'. All we're saying is that Canadians should compare Canadian made products with imported products. If the price and quality are comparable, buy the Canadian product and you create jobs for Canadians".

However on page 4 of this advertising supplement there appears the following advertisement which is reproduced on the next page without adding or deleting a single word.

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## A WORD TO THE WISE

Cont'd.

" M  
O "EVERYONE'S SWITCHING TO CANADIAN PRODUCTS"  
more opportunity

Shopping for a \$600,000,000 Christmass present

What a present! Actually, \$600,000,000 is the nice round sum of money that the people of Ontario could give themselves every year. 600,000,000 vital dollars to circulate and help create as many as 60,000 new jobs.

How can we go about this? The answer lies in our day-to-day shopping decisions. Some things have to be imported, but we've become the world's biggest spenders on imported manufactured goods. We each spend an average of \$235 a year on goods made in other countries. By itself, \$235 may not look like much. However, when we look at the equivalent figure for a few other nations ... Britain \$75; West Germany \$60; the United States only \$35 per person ... it's evident we've been on an import spree.

There's a simple way to remedy this situation. Just buy fewer imported manufactured goods.

Start with Christmas shopping. If each one of us took steps to reduce our spending on imported goods by \$100 and diverted that money to Canadian-made products, the results would be dramatic. At the end of a year we'd have our \$600,000,000 and all the jobs and opportunities it would create.

What a Christmas present!

Government of Ontario \* Trade Crusade

M  
O MORE OPPORTUNITY

The symbol of progress and opportunity for the people and industries of Ontario. "

We must assume that this advertisement was prepared before Mr. Randall became Minister because there is not one single word in it about buying Canadian made products if price and quality are comparable. The message is clearly spelled out. It is "Just buy fewer imported manufactured goods".

If Canadians just buy fewer imported manufactured goods by disregarding price and quality the effects on the Canadian economy would be disastrous. The price system is the regulating factor of our economy, and any artificial disruption of our pricing system throws the economy out of balance and leads invariably to inflation. If Canadians pay more for certain products simply because a government tells them to it is similar in effect for them as if they were given a forcible reduction in income. In addition the inflation that will have been created will harm our export trade by making it less competitive than before.

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A WORD TO THE WISE

Cont'd.

It must not be forgotten that two-thirds of our imports of merchandise are for industry. Here again if industry were to follow the advertising slogans of the Crusade and reduced its purchases of imported goods without considering price and quality it is not difficult to forecast that this would increase the cost of production in Canada.

The tragic consequence of all this would be inflation, a poorer competitive position for Canadian industry and export trade, and consequently diminishing sales and ultimately a great amount of unemployment.

The Crusade advertising completely fails to point out that Canadians export more than 8 dollars per person than they import. In fact in the last ten years if the United States is excepted Canada has exported over four and a half billion dollars more than it has imported from the rest of the world.

This Association fully approves the export production activities of the Trade Crusade. In fact it is just because we so approve of this part of the Trade Crusade that we are so concerned about its anti-import campaign. We believe that this anti-import campaign negates the value of the export promotion. Our concern is also shared by Canadian exporters. In fact on February 7th 1963 in a speech to the Empire Club in Toronto Mr. Elliott Little the then President of the Canadian Export Association said "And here let me pause to refer briefly to another type of negative response to the trade challenge - the 'Buy Canadian' approach, which I regret seems to have found its way into the otherwise admirable Ontario Trade Crusade. I can understand a 'Sell Canadian' approach. That makes sense. But we are not going to expand our trade by offending our customers. I know how I would feel as an exporter of Canadian products, if in one of my markets the government were to urge its citizens to buy local product in preference to my own. And I know that a 'Buy Canadian' campaign doesn't help me or any of my fellow exporters in selling abroad and creating jobs for Canadians".

We are hoping that Mr. Randall the newly appointed Minister of Economics and Development, will see to it that the Ontario Trade Crusade is a real Trade Crusade aimed at increasing our international trade and not an anti-trade Crusade aimed at attacking the import side of our two-way international trade.

"MADE IN CANADA" RULING

New ruling

File 86550 GT 88-16

Pursuant to the provisions of the Customs Tariff, the following non-battery operated portable electric motor driven tools are being transferred from the category of a class or kind not made in Canada to that of a class or kind made in Canada, effective 3rd January 1964.

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"MADE IN CANADA". RULING

Cont'd.

DRILLS in sizes up to and including 1/2"

CIRCULAR SAWS with blade sizes up to and including 9/4" diameter.

RECIPROCATING SAWS, commonly known as Jig or Sabre Saws.

SANDERS, platen type, not to include Belt or Disc Sanders.

Memorandum D51-16-1

DOORS FOR BUILDINGS AND SASH, INCLUDING  
FRAMES THEREFOR WHEN SOLD AS A UNIT

Department of National Revenue Circular ET9 dated December 2nd 1963 has been published. This instruction is effective June 14th 1963. A copy of this circular is being forwarded by registered mail by the Customs authorities to all licensed manufacturers of doors or sash. This circular is too long for reproduction in the Bulletin. Interested members should secure copies from the Queen's Printer, Ottawa.

TARIFF TREATMENT - DIRECT IMPORTATION

Entry of Goods under the British Preferential Tariff

The rates of Customs duties, if any, set forth in the Customs Tariff under the heading "British Preferential Tariff" apply to goods the growth, produce or manufacture of the countries to which the benefits of the British Preferential Tariff have been extended, when such goods are conveyed without transshipment from a port of any country enjoying the benefits of the British Preferential Tariff into a port of Canada. When such goods are retranshipped at a port in a country enjoying the benefits of the British Preferential Tariff or at a port in a British possession and are conveyed without further transshipment into a port of Canada, the benefits of such Tariff are accorded provided that such goods are shipped on a bill of lading consigned to a consignee in a specified port in Canada.

NOTE: The Department holds that the words "direct shipment" or words meaning direct shipment, wherever they occur in the Customs Tariff or in any Trade Agreement, shall, as respects goods imported into Canada from any country entitled to admission into Canada at rates of Customs duty as low as, or lower than, the British Preferential Tariff, be held to mean conveyed into a port of Canada on a bill of lading from the country of origin, showing the ultimate destination to be Canada, without contingency of diversion, and without transshipment, except at a port of any country entitled to the benefits of the British Preferential Tariff or at a point in a British possession.

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TARIFF TREATMENT - DIRECT IMPORTATION

Cont'd.

Entry of Goods under the Most-Favoured-Nation Tariff

The rates of Customs duties, if any, set forth in the Customs Tariff under the heading "Most-Favoured-Nation Tariff", apply to goods the growth, produce or manufacture of any British or foreign country to which the benefits of such Most-Favoured-Nation Tariff have been extended or to goods the growth, produce or manufacture of any foreign country to which the benefits of the Intermediate Tariff applied on 1st May 1948, when imported into Canada direct from a country entitled to the benefits of the Most-Favoured-Nation Tariff.

(Memorandum D37 2/I/58 is superseded)

Memorandum D43-2

TRANSPORTATION BY TRUCKS OF GOODS SUBJECT TO EXCISE

Department of National Revenue Circular ED 215 dated December 6th 1963 has been published. This circular having to do with the transportation by trucks of goods subject to Excise is too long for reproduction in the Bulletin. Interested members should secure copies from the Queen's Printer, Ottawa.

TARIFF BOARD APPEALS

These appeals have been registered with the Tariff Board since Notice A-586 of April 26th 1963 for which dates of hearings have not been published.

Appeal No. 737 - from the decision that the mink paw plates are dutiable under tariff item 625. Appellant contends that the mink paw plates should be classified under tariff item 603.

Appeal No. 738 - from the decision that the Model 409M-1 15" x 6" Heavy Duty Motorized Planer and Matcher with Profiler is dutiable under tariff item 427(1). Appellant contends that the machine should be classified under tariff item 427a.

Appeal No. 740 - from the decision re-appraising the value for duty of cast iron soil pipe.

Appeal No. 742 - from the decision that the parts of the 75-ton Level Luffing Crane are dutiable under tariff item 427(1). Appellant contends that the goods should be classified under tariff item 427a.

Appeal No. 743 - from the decision re-appraising the value for duty of "Pilot" brand universal joints and repair kits.



## TARIFF BOARD DIFFERENCES

- Appeal No. 727 - by Abitibi Power and Paper Company, Limited, Toronto, from the decision of the Department of National Revenue, Customs and Excise, that the machinery known as a pulpwood load aligner is subject to sales tax.
- Appeal No. 735 - by Sturgeon Wood Products Limited, Fenelon Falls, Ontario, urging that the Department of National Revenue, Customs and Excise, wrongly holds that the wooden book racks which the company purchases unpainted and further processes by finishing are subject to sales tax.
- Appeal No. 739 - by Super Metal and Plastic Co., Montreal, for declaration that a sashless window lock is exempt from sales tax under Schedule III of the Excise Tax Act.

## "WHERE TO BUY IN BELGIUM"

Any member who would like a copy of the 1963 Edition of the classified directory "Where to buy in Belgium" should communicate with the Association office so that the necessary arrangements may be made for a copy to be sent to the interested member from Belgium.

## PARISIAN COUTURIERS SPRING-SUMMER COLLECTIONS

The presentation of the Spring-Summer Collections of the Parisian Couturiers will begin on Monday, January 27th 1964 in Paris, France.

Any members interested in seeing them should contact the Association office so that they may obtain further information about these events.

## NEW MEMBERS

Belgo Canadian Manufacturing Co. Ltd. 5255 Ferrier Street,  
Montreal 9, P.Q. Rep. Mr. David Fisher  
(Smokers supplies, smallwares,  
novelties, giftwares, sporting  
goods, optical goods, etc.)

Lou Frank Sales Company 6333 Decarie Blvd.,  
(Toys and hobby merchandise) Montreal 29, P.Q. Rep. Mr. Lou Frank,  
President

(Everyone likes a welcome. Members who are in the same line of business or who might know the above new members may wish to write a letter of welcome.)

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2249 Yonge Street, Toronto 7  
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## *The Importers' Bulletin*

### TO ALL MEMBER FIRMS

The Minister of Finance has asked your Association to present its views to him so that he may have them when he is preparing his budget. He has asked for these views in December, if possible, and not later than January. See Bulletin No.36 Vol.16 of 13th November 1963.

The Tariff, Legislation and Transportation Committee of your Association together with the permanent staff are now engaged in the preparation of our brief. Because of the short time available this will entail a great deal of hard work for the committee and they will require the assistance of Association members.

One of the ways in which members can be very useful is to draw to the attention of the committee any tariff items which are out of line either in wording or in rates of duty. When we recommend a change in a tariff item we have to back it with a logical and sensible argument. It is not sufficient to say that we would like the duty reduced. We must give reasons why it should be reduced. It is not sufficient to say the rate is too high. We must say "the rate is too high because -----".

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#### Association Pre-Christmas Cocktail Party

Wednesday, December 4th 1963

from 5 to 7 P.M.

At the Board of Trade, Toronto

Tickets \$4.50 each

(Up to 13th Floor for Cloak Room)

(Down to 12th Floor for Party )



TO ALL MEMBER FIRMS

Cont'd.

For instance we have already been made aware of one commodity which bears the rate of 17 1/2% M.F.N. and which is made in Canada by only one firm who are completely unable to meet the Canadian demand. Surely this is an example of a case where a rate of duty might well be reduced, and it is examples such as this which your committee would like to have.

It was decided by your elected Executive that the principle points to be stressed in our brief in addition to unrealistic tariff items, would be as follows. (They will perhaps be of more importance to the import trade than recommendations regarding individual tariff items).

We intend to stress the importance of an expanding Canadian economy resulting from expansion of our international trade, which means allowing the fullest possible two-way trade. We will make strong representations concerning the removal of the automatic dumping duty provisions. We will present our views concerning the present unfair "Fair Market Valuation" provisions, and we will also incorporate some of the material that was presented in our brief to the Royal Commission on Taxation.

Time is short and this is an important opportunity to make our views known to the Dominion Government. Therefore cooperation is urgently requested from members who feel that they can be of help in this regard.

Do not hesitate to send in your suggestions. They will be carefully considered by your committee.

FISH INSPECTION REGULATIONS

The Fish Inspection Regulations are amended by adding thereto, immediately after section 55 thereof, the following section:

- " 55A. No person shall pack, sell, export or import a smoked fish product packed in a container that has been sealed to exclude air unless the product
- (a) has been heat processed after sealing at a temperature and for a time sufficient to destroy all spores of the species Clostridium botulinum; or
  - (b) has been
    - (i) handled and processed under conditions that will not permit the development of the toxin of Clostridium botulinum, Type E,
    - (ii) frozen immediately after packaging, and
    - (iii) maintained in the frozen state. "

Amended by P.C. 1963-1636 dated November 7th, 1963.



WELCOME NEW MEMBERS

A number of members make a practice of extending a welcome when new firms join our Association. Naturally the new member is gratified by this attention, and feels that he has joined a worthwhile organization.

An official welcome is extended by the President, but a little unofficial attention from a member firm is very well received. You would be helping your Association by extending a welcome when a new member is in your line of business, or is known to you.

NEW MEMBERS

Allen Green Sales  
(Gifts, novelties, some  
lines of clothing, etc.)

P.O. Box 284, Postal Stn."F" Rep: Mr. Allen Green  
Toronto 5, Ont.

Phillip Brothers (Canada) Ltd. 1245 Sherbrooke St. West, Rep: Mr. N. Kalichman  
(Chemicals, metals, metallic Montreal, P. Quebec.  
ores and ferro alloys)

(Everyone likes a welcome. Members who are in the same line of business or who might know the above new members may wish to write a letter of welcome.)

OPPORTUNITY

Business Executive with ample finances wishes to invest in or purchase outright a sound manufacturer's agency for import or domestic merchandise. Jobbing or warehousing business would be considered. Active or silent participation.

Contact may be made through this office.

VALUE FOR DUTY: TARIFF BOARD DECISION

In a Tariff Board Declaration dated 13th December 1963 (A-603) the Tariff Board has found that despite the fact that the ordinary market value of off-standard seconds at the time and place of exportation was low, nevertheless a discount of 5% on twill or drill and bedford cord was all that could be allowed in arriving at the Fair Market Value of imported seconds.

The reason for this decision was that on 23rd January 1961, the Minister of National Revenue issued a prescription covering these textiles which provides that regardless of the value of seconds of these materials in the home market, only a 5% reduction is allowed.



TRADE ENQUIRIES.
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Air compressors, milking machines, etc.		Paper, paper products	Ja - 3940
	Den - 3939	Plastic ware: picnic mugs	Aus - 3934/9
Bagworm cocoon sheets, snake skins		Rutile & zircon sands	Aus - 3934/10/11
	Chi - 3923	Silverware	Thai - 3927
Basketware	Por - 3932	Skins	Pa - 3938
Beer	Swe - 3945	Stainless steel products	Aus - 3934/14
Birdseed	Aus - 3934/3	Souvenirs	Aus - 3934/18
Blocking foil	USA - 3929	Telephone sets, switchboards	Ja - 3921
Builders supplies	Aus - 3934/13	Textiles: cotton	Pa - 3944/1-4.
Chemicals	Ja - 3940	fabrics for sunshades, tents, working	
Cigars	Ja - 3930	clothes, etc., etc.	Fr - 3920
Copper naphtaeate & oleate	Aus - 3914/12	knitwear	Por - 3946/1
Cutlefish bones	Por - 3946/5	Thread: blendall invisible	USA - 3943
Diamond drills	Aus - 3934/16	Turkish tobacco	Tur - 3941
Diesel engines, Diesel generating sets, etc.	GeW - 3936	Vital gluten & wheat starches	
Electric goods	Ja - 3940		Aus - 3934/2
Electrodes	USA - 3931	Welding rods	USA - 3931
Enamel ware	Thai - 3927	Wire and wire products	GeW - 3922
Foodstuff:		Yarns for handloom weavers	USA - 3933
in general	Ja - 3940, Aus - 3934/4/5/6		
almonds	Por - 3946/3	Ar - Argentina	
canned hearts of palm	Bra - 3928	Aus - Australia	
canned oysters	Ja - 3935	Bra - Brazil	
dried & fresh fruit, frozen fish, etc.		Chi - China	
	Ar - 3924	Den - Denmark	
seafood	Aus - 3934/1	Fr - France	
spices: cardomoms, ginger, pepper, etc.	In - 3925	GeW - Germany West	
	Bra - 3926	In - India	
Footwear: rubber boots		Ja - Jamaica	
Furniture : in general	Por - 3946/4	Ja - Japan	
garden	Aus - 3934/13	Pa - Pakistan	
Giftware	Aus - 3934/18	Por - Portugal	
Gloves, industrial	Aus - 3934/7	Sp - Spain	
Hardware: builders	Aus - 3934/15	Swe - Sweden	
Hardwood	Aus - 3934/8	Thai- Thailand	
hardwood floor	Por - 3946/7	Tur - Turkey	
Jewellery:	Aus - 3934/17, Thai - 3927	USA - United States of America	
Kitchenware	Aus - 3934/15		
Leather wear	Por - 3945/6		
Machinery: lathes, milling machines			
	USA - 3942		
Machine tools	Sp - 3937		
Marble	Por - 3946/2		
Novelties	Aus - 3934/18		

The Association acts as a clearing house for information and assumes no responsibility for the reliability of the foreign firm.

Members interested in the above trade enquiries should write or phone the Association office giving serial number of enquiry ..... The Association is at all times prepared to assist members with their import problems.

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2249 Yonge Street, Toronto 7  
Phone 487-1144

## *The Importers' Bulletin*

### ROYAL COMMISSION ON TAXATION

A deputation from your Association appeared before the Royal Commission on Taxation in Ottawa on October 24th, 1963.

The Royal Commission members had studied our brief beforehand and questioned the Association representatives on many of the Association's suggestions for improving the taxation system in Canada. This provided a good opportunity for the deputation to expand on the brief and place the views of the import trade before the Commission.

The main recommendations made by the Association were as follows:

- Economies to be made in government expenditures by formulating government procurement policies that do not discriminate against imported goods.
- Simplification of the Canadian tax structure.
- More consultation on taxation matters between the government and the representatives of the various Canadian business interests.

Continued on Page 2

#### LADIES AND GUESTS

will be most welcome at the  
Association Pre-Christmas Cocktail Party  
Wednesday, December 4, 1963

5 to 7 p.m.

at the Board of Trade Club, Toronto

Tickets \$4.50 each



ROYAL COMMISSION ON TAXATION
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Cont'd.

- The importer should pay sales tax on the invoice price of the goods from the foreign manufacturer rather than on the duty paid value as at present.
- Change the Fair Market Valuation procedures so that they are based on export prices.
- Removal of automatic dumping duty provisions so that dumping duty can only be applied when a domestic industry can prove that the imported goods are causing material injury to the domestic industry.
- Creation of a Sales Tax Board, similar to the Tariff Board. Rulings of the sales tax board to be codified and published so that businessmen will be in a better position to know the trend of thinking of the government on sales tax matters.

Copies of the brief will be made available to any member upon request.

NEW MEMBERS
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Jedwin Limited (steel wire and wire products, lighting glass globes, wire drawing coiling machinery.)	Toronto, Ontario.	Rep: Mr. A.H.D. Haiblen
Leyden Customs Expeditiers Inc. (Customs broker and forwarding agent in the port of New York)	New York, U.S.A.	Rep: Mr. Harold Dichter
Marsh Frozen Foods Limited, (Wholesale frozen foods, importers of vegetables, fruits, meats, shrimp and seafoods)	Windsor, Ontario.	Rep: Mr. Gordon T. Marsh
Milwaukee Electric Tool (Canada) Ltd. (Portable electric tools for industry)	Toronto, Ontario.	Rep: Mr. Val C. Angell

TARIFF CHANGES BY ORDER IN COUNCIL
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The following is a list of tariff items some of which were due to expire on the 31st October, 1963. There are also new tariff items, as well as some tariff items where the wording or the rates of duty have been changed. All these tariff items are extended or applicable from the 1st November 1963. The dates that the tariff items are applicable to have also been shown. The wording of the tariff items has not been shown in full (since members using these items will no doubt be familiar with their wording). Those tariff items that are new or have new wording or rates have however been shown in full.

In every instance the item applies only when used by manufacturers or producers.

This information is taken from Order in Council P.C. 1963 - 1551 of October 24, 1963

Effective November 1st 1963, Order In Council P.C. 1963 - 140 of January 29, 1963 in so far as it applies to tariff items 438t and 446r is revoked.

<u>Tariff Item</u>		<u>B.P.</u>	<u>M.F.N.</u>	<u>Gen. Tariff</u>	<u>Time extended from October 31, 1963 to--</u>
39g	Potato starch milk .....	10%	10%	25%	October 31, 1964
158a NEW WORDING	Methyl alcohol for use exclusively in the manufacture of formaldehyde, subject to the provisions of the Excise Act, and regulations thereunder .....	Free	Free	Free	October 31, 1965
208y	Urethane and methyl pentanal .....	Free	Free	25%	October 31, 1965
208z	Acetyl acetone .....	Free	Free	25%	October 31, 1965
216f NEW ITEM	Monocalcium citrate in a water slurry for use in the manufacture of citric acid and salts thereof..	Free	Free	25%	October 31, 1964
220f	Askarels (non-flammable liquids) .....	Free	5%	25%	October 31, 1965
220g	Electrode paste (Soderberg type) .....	Free	Free	25%	January 31, 1964
232h NEW WORDING	Ossein for use exclusively in the manufacture of gelatine .....	Free	Free	25%	October 31, 1965
272c	Residual oils of petroleum origin .....	Free	Free	1 ¢	October 31, 1964

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## TARIFF CHANGES BY ORDER IN COUNCIL

Cont'd.

Tariff Item		B.P.	M.F.N.	Gen. Tariff	Time extended from October 31, 1963 to -
296k NEW ITEM	Dead-burned magnesite containing not less than 83 per cent magnesium oxide for use in the manufacture of magnesite fire brick or chrome fire brick.....	7½%	7½%	30%	October 31, 1964
316c	Glass tubing .....	Free	Free	10%	October 31, 1965
326q	Beads, drops or other shapes of synthetic resins .....	Free	Free	30%	October 31, 1965
347b	Tungsten rod and tungsten wire .....	Free	Free	25%	October 31, 1965
349d	Sheet or plate, of magnesium or alloys of magnesium..	Free	Free	25%	October 31, 1965
382	Sheet or strip of iron or steel, corrugated or not, and whether or not with rolled surface pattern: (8) Coated with metal or metals other than lead zinc or tin .....	2½%	10%	20%	October 31, 1965
382b	Sheet or strip, of iron or steel .....	Free	Free	12½%	October 31, 1964
398b	Hot-rolled or extruded steel hollows .....	Free	Free	30%	October 31, 1964
402h NEW WORDING	Wire or iron or steel, uncoated, curved or not, in coils, not more than 0.144 inch and not less than 0.080 inch in diameter, with tolerance not to exceed 0.004 inch, for use in the manufacture of woven or welded wire fencing .....	7½%	7½%	20%	October 31, 1964

Continued on Page 5

## TARIFF CHANGES BY ORDER IN COUNCIL

Cont'd.

<u>Tariff Item</u>		<u>B.P.</u>	<u>M.F.N.</u>	<u>Gen. Tariff</u>	<u>Time extended from October 31, 1963 to--</u>
428k	Gasoline internal combustion engines .....	2½%	7½%	30%	October 31, 1964
434f NEW ITEM	Hydraulic units for use in the manufacture of hydracushion underframes for railway cars .....	Free	7½%	30%	October 31, 1964
438m	Brass or bronze sheet or strip .....	Free	Free	30%	October 31, 1964
438r	Bumper face bars of bare metal .....	Free	Free	35%	October 31, 1964
438t NEW WORDING	Parts for use in the manufacture of five or more speed transmissions and auxiliary transmissions for motor vehicles .....	Free	Free	27½%	October 31, 1964
445w NEW ITEM	Parts for use in the manufacture of moulded commutators .....	Free	7½%	30%	October 31, 1964
445x NEW ITEM	Parts for use in the manufacture of submersible electric motors .....	Free	7½%	30%	October 31, 1964
446r NEW WORDING	Stainless steel bottom domes and top domes, whether or not composed in part of rubber, with or without lock ring attached, punched or not, for use in the manufacture of soft drink syrup containers ..	Free	5%	35%	October 31, 1964
455a NEW ITEM	Parts for use in the manufacture of locks specified in tariff item 455 .....	5%	5%	35%	October 31, 1964

Continued on Page 6



## TARIFF CHANGES BY ORDER IN COUNCIL

Cont'd.

<u>Tariff</u> <u>Item</u>	<u>B.P.</u>	<u>M.F.N.</u>	<u>Gen.</u> <u>Tariff</u>	<u>Time extended from</u> <u>October 31, 1963 to--</u>
463e NEW ITEM	Parts, not including electric light bulbs, tubes, or exciter lamps, for use in the manufacture of still and motion picture projectors with or without sound equipment .....			
	Free	7½%	30%	October 31, 1964
530f NEW ITEM	Sliver strands in rope-like form, wholly or in part of wool or hair, for use in the manufacture of braided mats and rugs and, per pound .....			
	Free	Free	22½% ) 22½ cts. )	October 31, 1964
561f	Yarns, wholly of man-made fibres or filaments. but not less than, per pound .....			
	7½%	12½%	35% ) 28 ¢ )	October 31, 1964
616f	Rubber, partially compounded .....			
	Free	Free	27½%	October 31, 1965
660b NEW DUTY RATES	Plates, curved or not, consisting of a layer of cellulose plastic composition and metal, coated or not, for the production of printing plates .....			
	10%	10%	30%	October 31, 1964
875b	Antibiotics, crude, and antibiotic intermediates. ....			
	Free	Free	25%	October 31, 1965

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